## Y-CAMP TIERED PRICING 2018/19



Camp Kaitoke has a tiered pricing system for our Y-Camp programmes. This allows families to choose the price that works best for them. Traditionally, we have only offered a heavily subsidised rate to ensure access to all. This rate does not cover ongoing development of camp, upkeep, or cover the full cost of running the camp programmes. We are continuing to offer this heavily subsidised rate and now include other options for your consideration.

### **HOW DO I SELECT MY PRICE?**

Choosing whichever tier works for your family requires no paper work and in no way influences the experience children receive. Simply choose the rate that is appropriate for your family. We also have an addon option in our online booking system if you can afford a little more but the tiers do not fit.

#### **HOW ARE THE RATES SUBSIDISED?**

We are able to offer subsidised rates through generous contributions from donors, alumni, staff and friends, and through the support of the YMCA of Greater Wellington, (the association to which Camp Kaitoke belongs.)

#### WHAT IF MY FAMILY NEEDS MORE ASSISTANCE?

Please apply for a scholarship to assist with the camp fees. Scholarships can be for as little as \$5 all the way up to 75% of the total cost. Scholarship forms can be downloaded from our website.

Using Tiered pricing will allow us to keep rates affordable for a wider range of family budgets, while also taking care of the camp facility.

### PROJECTS WE WILL BE LOOKING TO COMPLETE THANKS TO TIERED PRICING IN 2017:

- New gear and equipment
- Upgrades to the high ropes and adventure activities
- Upgrades to the cabins and accommodation facilities

Naming your price requires no paperwork and in no way influences the experience your child will receive at camp. If your financial need is greater please do not hesitate to apply for a scholarship.

You can also elect to pay an additional amount by choosing a tier on the product page, then adding in an optional extra donation when you get to the add-ons page. There will be alternate tiered pricing options available for one off camps such as short weeks as well.

## TIER A Full Camp Cost

\$485 Y-Camp \$520 Speciality Camps Tier A Reflects the actual amount spent per camper. Tier A covers the actual costs of camp including activity, site and facility upkeep and improvements

# Partially Subsidised Camp Cost

\$410 Y- Camp

\$449 Speciality Camps
Tier B is a partially subsided fee. Paying
the Tier B price helps covers the basic
cost of your child's camp experience,
such as staff wages and food costs.

## Subsidised Camp Cost

\$375 Y-Camp
\$399 Speciality Camps
Camp fees are subsidized by generous donations from our key community partners. We are able to offer Tier C fees due to the generous support of our community partners who love supporting camp to ensure it is accessible for as many families as possible.